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### Dialtel Voice Broadcasting Rates

Dialtel offers aggressive entry level rates for companies of any size. The rate per minute we charge is **.018 cents per minute with 6 second billing**. The major benefits of our Voice Broadcasting program are:

- ❖ Only Pay for Successful Calls (Answered, Answering Machine, etc.)
- ❖ Do not pay for Unsuccessful Calls (No Answer, Disconnected, etc.)
- ❖ No Startup Costs or Hidden Fees
- ❖ No Contracts or Hosting Charges
- ❖ Rate is good for US and Canada

**International Destinations outside US and Canada are available by quote. If you would like to inquire on the various per minute charges for international destinations then please fill out our [Quote Request Form](#).**

### Example of our Rate when Broken Down in a Minute Chart

For new customers it can sometimes get confusing to understand how incremental rates affect your cost. Voice Broadcasting has a tendency to be short duration, thus you want to make sure you get 6 second increments to keep your costs low. Here is a chart showing the range of costs from 6 seconds to 1 minute.

## Call Length Cost Chart

Call Length	Cost of Call	Decimal Explanation
6 Seconds	.0018	Slightly Under 2 Tenths of a Penny
12 Seconds	.0036	Slightly Under 4 Tenths of a Penny
18 Seconds	.0054	Slightly Over Half a Penny
24 Seconds	.0072	Slightly Over 7 Tenths of a Penny
30 Seconds	.009	9 Tenths of a Penny
36 Seconds	.0108	Slightly Under 1 Penny and 1 Tenth
42 Seconds	.0126	Slightly Under 1 Penny and 3 Tenths
48 Seconds	.0144	Slightly Over 1 Penny and 4 Tenths
54 Seconds	.0162	Slightly Over 1 Penny and 6 Tenths
60 Seconds	.018	1 Penny and 8 Tenths

You can see that a 6 second call would be extremely cheap. If you were paying 60 second increments, that same 6 second call would cost the full .018 per minute. This is why it is important to get 6 second increments.

### How to Calculate the Cost of Using our System

Now that you understand rates and increments, it is important to learn how to calculate an estimated cost to run a campaign. There are a few different ways to figure this out. The methods I will cover here are:

- ❖ Estimating the Cost of Running a Database
- ❖ Estimating the Cost of Running in a Time Frame of One Hour



### Estimating the Cost of Running a Database

To calculate the cost of running a database we will use some industry standard variables to make this calculation. We will assume the two following constants will occur on your campaign:

- ❖ Your Average Call Length will be 30 Seconds
- ❖ Your Successful Call Ratio will be 50%

Using these variables we can construct a table showing different size databases and the estimated cost to run them on our system.

## Estimated Cost of Running a Database

Database Size	Successful Calls	Total Minutes	Total Cost
1,000	500	250	\$4.50
2,500	1,250	625	\$11.25
5,000	2,500	1,250	\$22.50
7,500	3,750	1,875	\$33.75
10,000	5,000	2,500	\$45.00
15,000	7,500	3,750	\$67.50
25,000	12,500	6,250	\$112.50
50,000	25,000	12,500	\$225.00
100,000	50,000	25,000	\$450.00
250,000	125,000	62,500	\$1,125.00

**Calculations:** Database Size / 2 = Successful Calls **THEN** Successful Calls / 2 = Total Minutes **THEN** Total Minutes \* .018 = Total Cost

### Estimating the Cost of Running in a Time Frame of One Hour

To calculate the cost of running in a time frame we will use some industry standard variables to make this calculation. We will assume the three following constants will occur on your campaign:

- ❖ Your Average Call Length will be 30 Seconds
- ❖ Your Successful Call Ratio will be 50%
- ❖ You will make 1.5 Calls Per Minute Per Line

Using these variables we can construct a table showing the estimated hourly cost of running a campaign. The variable we will change in the table will be the amount of simultaneous paths you run.



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## Estimated Hourly Cost of Running a Campaign

<i>Simultaneous Paths</i>	<i>Total Calls</i>	<i>Successful Calls</i>	<i>Total Minutes</i>	<i>Total Cost</i>
10	900	450	225	\$4.05
25	2,250	1,125	562.5	\$10.125
40	3,600	1,800	900	\$16.20
60	5,400	2,700	1,350	\$24.30
100	9,000	4,500	2,250	\$40.50
150	13,500	6,750	3,375	\$60.75
250	22,500	11,250	5,625	\$101.25
400	36,000	18,000	9,000	\$162.00
500	45,000	22,500	11,250	\$202.50
600	54,000	27,000	13,500	\$243.00

**Calculations:** Simultaneous Paths \* 90 = Total Calls **THEN** Total Calls / 2 = Successful Calls **THEN** Successful Calls / 2 = Total Minutes **THEN** Total Minutes \* .018 = Total Cost